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City of New Orleans Year in Review Report

By Mayor's Office of Communications

Editor's note: The Office of New Orleans Mayor LaToya Cantrell recently noted several accomplishments in 2022. We are reprinting the sections on economic and workforce development, and infrastructure. You may access the complete bulletin at https://content.govdelivery.com/accounts/ LANOLA/bulletins/3402278.

Economic and Workforce Development

Since taking office in 2018, one primary focus of the Cantrell Administration has been to diversify and grow the local economy. This includes advancement, investments, and job training opportunities in technology, healthcare, renewable energy, and the cultural economy.

Recently announced Biomedical Epicenter, where health care, education, and job creation converge, will position New Orleans as a global center of excellence in healthcare specialties

 Invested\$5 million towardAdvancingCities work in Blue-Green economy

· Supported initiatives for green energy to include Offshore Wind policy and workforce development, energy transition and production, transmission, and storage

• Spearheaded the passing of the BioDistrict tax increment financing (TIF) district

• Worked with GNO Inc. to secure \$50 million grant from the United States Department of Commerce for research and workforce development focused on the production and usage of hydrogen

The Office of Cultural Economy (OCE) remains committed to promoting and preserving culture-bearers and creators. This is accomplished through year-round cultural events and various grant and funding opportunities.

• Invested \$700,000 in resources to support OCE partnered/sponsored cultural events that have generated economic profit greater than pre-pandemic levels

· Fourth largest major film production hub in the United States-Film New Orleans companies invested \$884 million to directly support a workforce of 2,000 union crew members (90 percent local) and film-related businesses



• New Orleans Tourism and Cultural Fund awarded \$5.5 million in grants

The Office of Workforce Development's main objective is growing the local workforce and providing training opportunities for individuals.

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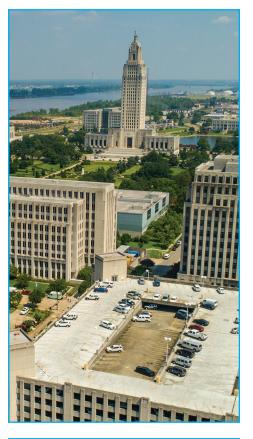
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EVENTS FOR YOUR BUSINESS





Business Acquisition Strategy Webinar Wednesday, January 18, 2023, 11:00 am–12:00 pm CST Online

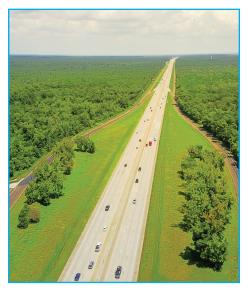
Main Sponsor(s): US Small Business Administration, SBA Louisiana District Office

Contact: Kate Stackhouse, 215-322-9258, kstackhouse@multifunding.com Fee: Free; registration required

Acquisitions are hot in today's market, but few know what it actually takes to close the deal (and how affordable it can be). Acquiring an existing business is a great option for many entrepreneurs. If you already own a business, you could use an acquisition to grow your presence in your current industry or expand into new ones. For entrepreneurs just starting out, it can be a great way to start with an already proven business plan. This webinar will help teach you our top tips and tricks when looking to finance an acquisition, including collateral requirements, SBA assistance, and down payments. To register, visit https://us02web.zoom.us/webinar/register/ WN NpVwBavdT7-B3K0CVxNfsw

largest purchaser of goods and services in the world? Interested in learning how your business can market your services or goods to the federal government? Register on line at https://www. eventbrite.com/e/how-to-sell-to-the-federalgovernment-tickets-21790713611 SBA helps to ensure small businesses get fair opportunities to share federal government prime contracts. Topics will include: How to Register, Small Business Certifications, Finding Opportunities, Marketing Your Firm, Federal Supply Schedules, Getting Paid, Tips to Prepare Your Offer, How to Seek Additional Assistance. All training sessions are held via Microsoft Teams Meeting. Participants must ensure Microsoft Teams is functioning.

Getting Registered into the System for Awards Management (SAM.gov) Webinar Iuesday, February 21, 2023, 10:00 am-11:00 am CST Online Main Sponsor(s): US Small Business Administration, West Virginia Women's Business Center Contact: Melissa Loder, 304-623-7448, Melissa.Loder@sba.gov







Selling to the Federal Government Webinar Thursday, January 26, 2023, 12:00 pm-3:00 pm CST Online

Main Sponsor(s): US Small Business Administration Contact: George Tapia, 610-382-3086, george.tapia@sba.gov Fee: Free; registration required Did you know that the federal government is the

Fee: Free; registration required

The West Virginia Women's Business Center is hosting a valuable webinar on the System for Awards Management (SAM.gov). Join us as Melissa Loder (SBA's West Virginia District Office) and Sommer Straight (RCAC Procurement Technical Assistance Center-PTAC) guide you through how to register for your SAM.gov account. They will also provide tips, FAQs, and directions on where to get additional assistance, as well as answer questions you may have. To register, visit https://www.eventbrite.com/e/ getting-registered-in-the-system-for-awardmanagement-samgov-tickets-483757992177

CERTIFICATION

Small Business Exchange, Inc. is **DBE certified** by the Louisiana UCP.



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